**THIRD QUARTER SUCCESS STORY 2021** 

# TITAN FACILITY SERVICES, LLC



### "WE'VE SEEN & WITNESSED HUGE SUCCESSES & STRUGGLES"...

# Answering the U.S. military's call in response to the uncertainties of the COVID-19 pandemic.

Titan Facility Services, LLC is an industry-leading provider of Custodial/Housekeeping Services and Base Facility Services to U.S. Government departments/agencies and DOD. Titan has "Special Rights" under 8(a) and SBA Small Business Owned Program pertaining to Sole Sourcing.

Titan Facility Services, LLC is 100% Native American Owned SBA Certified 8(a). Limited Liability Company. The venture is qualified and authorized to bid on, and win, U.S. Government contracts in Various NAICS codes. Titan has more than nine years of experience in Custodial Services Contracting and in the past eight years has successfully participated as a Healthcare Aseptic Management Services (HAMS) Prime Contractor in over twenty Department of Defense Contracts throughout the United States. Titan has built a solid reputation of integrity, honesty, and reliability.

Since 2013 Titan has been a member in good standing with the International Sanitary Supply Associations (ISSA) and is Certified with Honors to the ISSA Cleaning Industry Management Standard (CIMS) and is also Certified with Honors to the CIMS Green Building Criteria.

#### GET TITAN QUALITY TODAY (800) 993-0405

#### www.titanfs.org









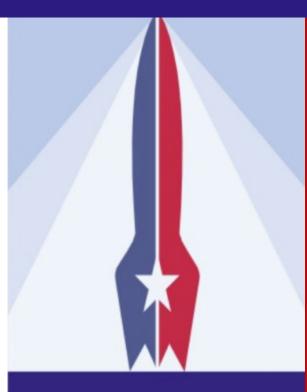


#### "EXPIERENCE & KNOWLEDGE IS MORE POWERFUL THAN A GOVERNMENT CONTRACT...IT CAN NEVER BE TAKEN AWAY FROM YOU"

Entrepreneur and CEO, David Beaver's vison and keen ability to recognize the government contracting marketplace and the potential leverage of the handshake between teaming partners led him to bidding on 52 Naval projects in turn winning five as a start up small business. Titan Facility Services began with 50 employees ten years ago to an astounding 450 current employees across the U.S. Securing government contracts within a month of being established, Titan's "Born Big" success story not only provokes the banal process of government contracting but excites the spirit of entrepreneurship within the government sector. Titan manages over 20 military based sites and is one of the only 6 small businesses in the HAMS program.

Developing a professional network and government contracting experience as a consultant early on in his career, Mr. Beaver contributes his success to his ability to strategically utilize resources such as teaming partners, government certifications and the Indian Incentive Program with the Office of Small Business Programs, "if it's done right, you can sustain communities and families' he adds, "in turn create jobs".

Titan Facility Services was awarded in April of 2021 a long-term \$36.2 million contract with Norfolk Naval Station to provide services to more than 450 buildings on the naval base, consequently creating 246 jobs. Mr. Beaver gives his appreciation and gratitude to all of Titan's stakeholders who have helped them grow and qualify to bid on a project of this size. The Four Winds Diversified Project has been working with Titan in providing procurement solicitation opportunities as well as facilitating contract partnering relationships.



# TITAN





## THE CEO'S MESSAGE

DAVID BEAVER

Our capacity to mange large government contracts was challenged in 2020 during the pandemic. We were forced to turn down work outside our scope which was a tough decision but realized that our core competencies lie within the confines of the medical facilities.

#### "IT'S NOT WORTH PUTTING OUR EMPLOYEES LIVES AT RISK TO MAKE A PROFIT"

Our challenge now is scaling our services to ensure we are providing the best possible solutions for our customers and our goal is to expand our expertise within facilities management.